

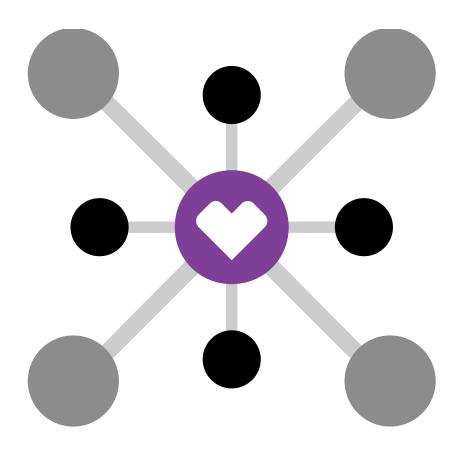


Agenda

- Introduction
- Regional Florida Territories/LOB
- Doulas in FL
- Provider Medicaid ID Enrollment
- Network Contracting
- Provider Engagement
- Billing and Services Codes
- Continuity of Care (COC)
- Connect with us
- ABHFL Provider Website & Helpful Links
- Q & A Session



Intro



- **Elba Tapanes** Network Director
- Denise Castro Provider Relations/Engagement Director
- ❖ Yudi Perez Provider Relations/Engagement Manager
- ❖ Marcela Vila Provider Relations/Engagement PM
- ❖ Paola Soto Maternal Health Community Outreach/Doulas
- ❖ Kristina Bobe Sr. Contracting Network Manager
- **❖ Patrice Green Ewart** − *Manager, Network Relations*



Aetna Better Health of Florida Plan - Introduction

Aetna Better Health of Florida (ABHFL) is looking forward to serving Floridians and partnering with health systems, providers, Doulas, Federally Qualified Health Centers (FQHCs) and community resources to bring quality healthcare to the state through our experience and dedication in serving Medicaid populations.

Our Plan is led by our CEO, Jennifer A. Sweet. Members of the Aetna Better of Florida team will be based within the state to better serve the healthcare community and its members.

Aetna Better Health of Florida will support our healthcare partners through interactive onboarding, virtual and in-person ongoing education, value based contracting opportunities, enhanced secure provider portal, and claims management assistance. Additionally, we will provide useful resources and tools to help ease the administrative burden.

Together, we will collaborate on a healthier future for your patients, our members.





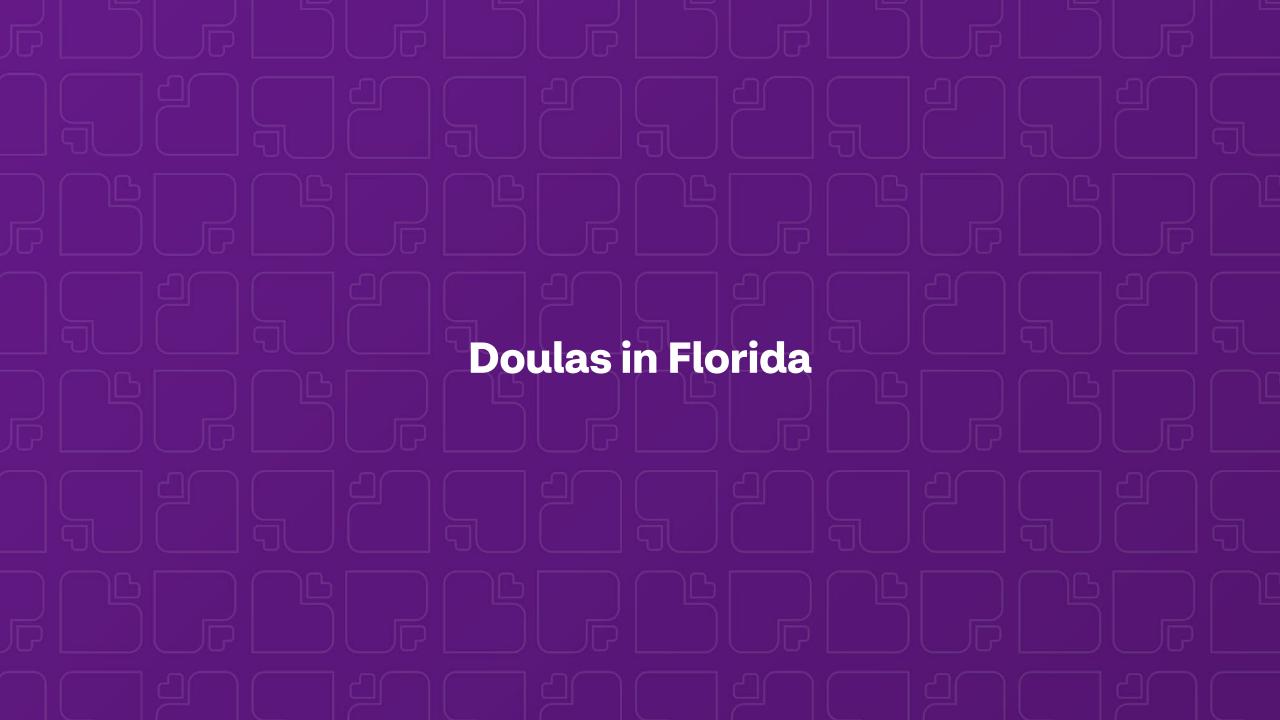
Regional Florida Territories/Line Of Business (LOB)

Effective 2/1/2025 - Aetna Better Health of Florida operates in: Medicaid former regions 6, 7, 11 -- new regions D, E, I.

- Comprehensive (MMA/LTC)
 - ✓ Regions D(6), E(7), and I(11)
- Serious Mental Illness (SMI)
 Specialty Service
 - ✓ Regions D(6), E(7), and I(11)
- HIV/AIDS Specialty Service
 - √ Regions D(6), E(7), and I(11)
- Florida Healthy Kids (CHIP) is statewide
 - ✓ All 67 Counties







Doula in Florida



Doula Professional:

A non-medical professional:

- who is trained to support mothers and families with continuous physical, emotional and informational support to the mother.
- ➤ To provide education during pregnancy and shortly after childbirth.

ABHFL supports Doula Services through Expanded benefits to members at no charge.



Doula in Florida



Covered Services

Infant feeding

Relaxation and massage techniques to implement during labor

High-risk pregnancies

Communicating with medical employees like midwives

Early-life child-rearing

Physical changes that postpartum parents experience

Stages of labor



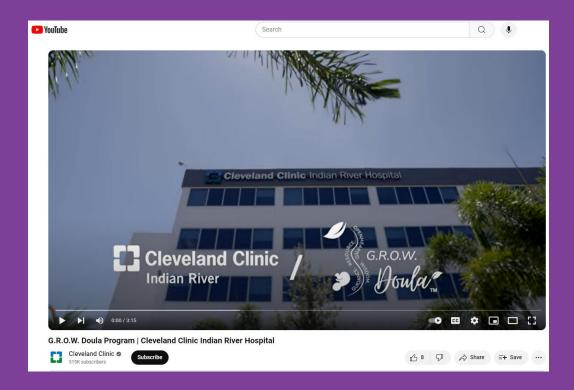
Doula in Florida

Healthy Start Coalitions

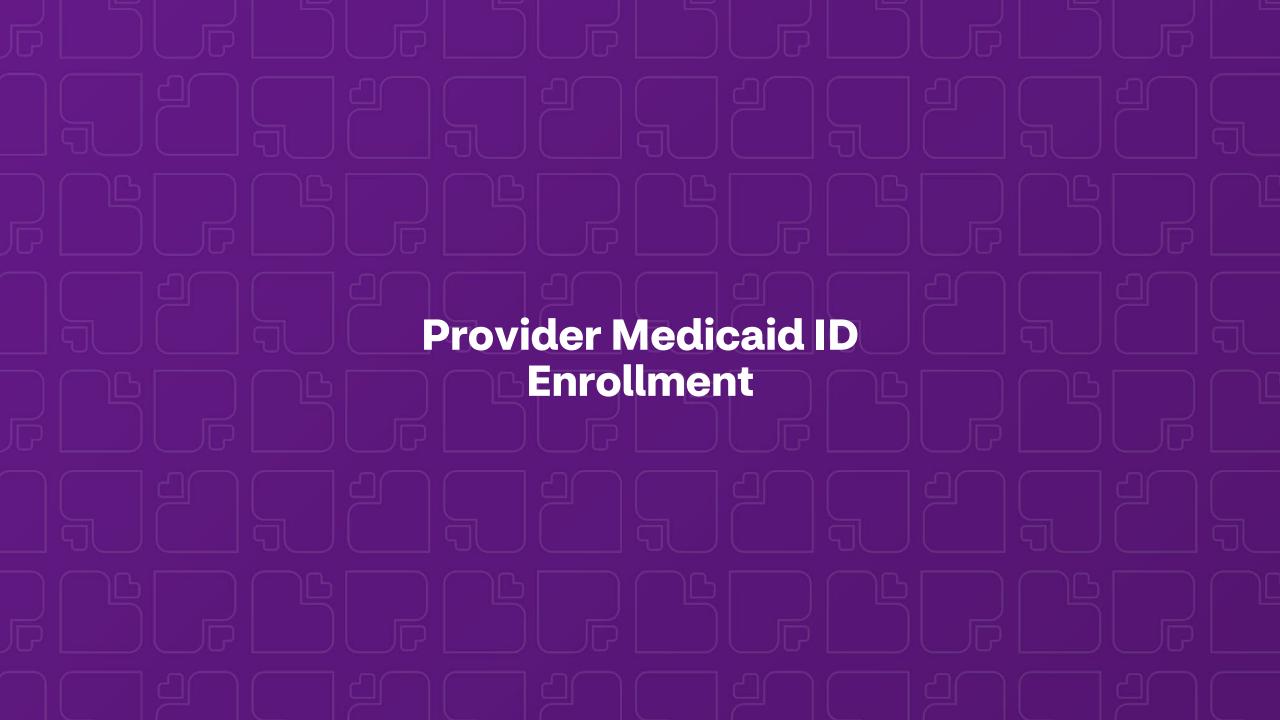
- ➤ The Florida Association of Healthy Start Coalitions (FAHSC) and Aetna Better Health of Florida (ABHFL) are committed to improving maternal health outcomes through proven methods.
- Our partnership on the G.R.O.W. Doula Program is one example of how we have supported these efforts in our communities by expanding Doula trainings
- The Healthy Start GROW Doula video, features Cleveland Clinic hospital representative testimonials on:
 - the value of doulas as part of the care team
 - the great outcomes that can be achieved

Doula video:

https://www.youtube.com/watch?v= CahfV76x2lI







Doula - Medicaid ID Enrollment

ABHFL Requirements

Having a **Medicaid ID is a**requirement in order to enroll with
Aetna Better Health of Florida

The Medicaid ID for any provider specialty must be **Limited** or **Fully Enrolled** to participate in Florida Medicaid and Health Plan's Network.



Review the <u>Provider Enrollment Policy</u>, Chapter 2, for general enrollment requirements.



Doula - Medicaid ID Enrollment

No Medicaid ID



Step 1: Complete the online application-Florida Medicaid Provider Registration via Medicaid wizard

Step 2: Once the Medicaid ID is active you will need to contact our Network Contracting department via email at FLMedicaidContracting@aetna.com to let us know that you are ready to contract with Aetna Better Health. Please include TIN, MCD ID and request to join the network. Please use our Letter of Interest form (LOI). LOI for groups of providers (PDF)

Step 3: A Network Manager will contact you and provide the credentialing and contracting documents to complete.

Step 4: Once the completed documents are returned to the Network Manager, the documents will be reviewed and submitted to the operations team for processing.

Step 5: When the credentialing and contracting processes have been finalized, a copy of the executed agreement will be sent to you, and a request will be forwarded to the Provider Engagement Team to schedule a new provider orientation meeting.



Doula - Medicaid ID Enrollment

Required Enrollment Type & Specialty



What you will need for the Registration Process

Choose enrollment Type and Specialty

- Provider Type 97 Managed Care Treating Provider-Non- Medicaid
- Primary Specialty type 974 SMMC Typical No site visit
- Taxonomy **374J00000X**

<u>Limited Registration required:</u> Doulas are NOT able to bill directly to the State for Fee For Service (FFS)



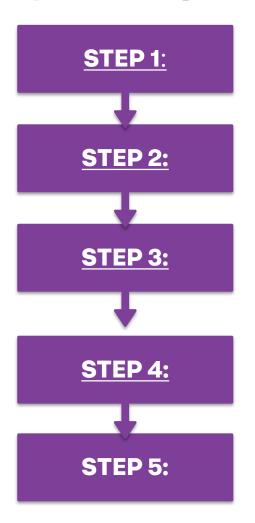
Doula - Medicaid ID Enrollment Required Documents

Before you begin, you may want to gather the following documents or information:

Name, date of birth, Social Security Number, and home address of each person with ownership or control interest in the provider		
Name, Federal Employer Identification Number, and applicable addresses for each entity with ownership or control interest in the provider.		
Internal Revenue Service (IRS) document showing the provider's name and tax identification number.		
☐ Professional or facility license number, as appropriate.		
National Provider Identifier (NPI) from the National Plan and Provider Enumeration System (NPPES), as appropriate.		
 Documentation of any adverse actions involving: Criminal History, Disciplinary action against any license, Denial, termination, exclusion, suspended payments, or unpaid fines from Medicare or Medicaid in this or any state. 		
Letter from the depository bank, or a voided check, verifying account information, if you will receive payment directly from Medicaid.		
Medicaid provider ID of any employer to whom you are reassigning payments, if you will not receive payment directly from Medicaid.		

Doula - Medicaid Enrollment

Quick Steps



Review the Provider Enrollment Policy, Chapter 2, for general enrollment requirements.

Determine which Enrollment Type will be used.

Determine which Provider Type and Specialty will be used. View the <u>Provider Type and Specialty List</u> to learn which qualifies for fully enrolled, limited enrolled, or order or referring enrollment.

Refer to the Interactive Enrollment Checklist to identify enrollment application requirements based on enrollment type, application type, provider type, and specialty, prior to starting the application process.

Interactive Enrollment Checklist:

https://portal.flmmis.com/FLPublic/Provider_Provider_Enrollment/Provider_Enrollment_NewMedicaidProviders/tabId/158/desktopdefault.aspx?tabname=Provider_Enrollment_Checklist

Review and save a copy of the <u>Florida Medicaid Provider Enrollment Application Guide</u> to use as a reference during the enrollment process.



Doula - Medicaid ID Enrollment Registration Process

Visit the AHCA FLORIDA MEDICAID WEB PORTAL

https://portal.flmmis.com/FLPublic/Provider_ManagedCare/Provider_ManagedCare_Registration/tabld/77/Default.aspx?linkid=massreg

Provider Services ▼ Agency Initiatives ▼

Click on the "Provider Enrollment Wizard"



Florida Medicaid Web Portal

Managed Care ▼

gainwell

Home » Managed Care » Registration

Providers IDs and Information for Medicaid Health Plans

Home

Recipients

Provider Medicaid IDs

Providers included on any encounter transaction must have a Medicaid ID.

Providers who do not currently hold a Medicaid ID have three (3) options for requesting one (1). They can register through a plan, apply directly to Medicaid via the online enrollment wizard for Full Enrollment, or apply directly to Medicaid via the online enrollment wizard for Full Enrollment. Any of these three (3) options would result in assignment of a Medicaid ID which can be used by the plans to submit encounter data.

To apply directly to Medicaid, providers can submit either a Limited Enrollment or a Full Enrollment application via the online Provider Enrollment Wizard. NOTE: Full Enrollment is required if the provider is to bill Medicaid as fee-for-service.

The Provider Registration option is only available to health plan providers furnishing services that are not covered by Medicaid. This includes out-of-state provider type (PT) 16 – Residential and Freestanding Psychiatric Facility. All other provider types are required to enroll as Limited, Full, or Referring, Ordering, Prescribing and Attending (ROPA) through the Online Enrollment Wizard.

Health plan providers that are eligible for the registration option to obtain a Medicaid ID can do so by downloading and completing the Florida Medicaid Provider Registration Form. Completed forms must be submitted to a Medicaid health plan prior to submission to Medicaid. See the Florida Medicaid Provider Registration Guide for directions for successfully completing the form.



Doula - Medicaid ID Enrollment Registration Process

Click on "New Application" (bottom right corner)

Choose enrollment type: To participate in the network of a Medicaid health plan

- Enrollment Type (ONLY)
 - Limited Enrolled allows providers to:
 - ■Participate in the network of a Medicaid health plan.

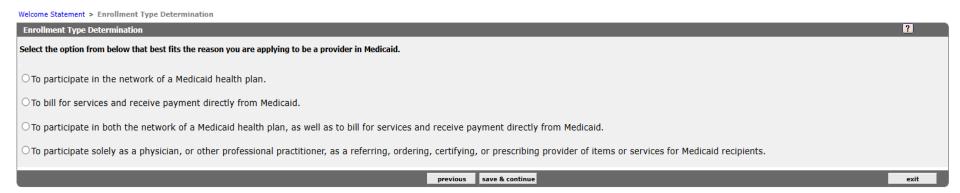
Enrollment Application

If you have questions about completing the online provider enrollment application, please review the Florida Medicaid Provider Enrollment Application Guide or call the Florida Medicaid fiscal agent's Provider Enrollment Unit at 1-800-289-7799, Option 4.

For more information on the Limited Enrollment option, please click here.

Please note: Gainwell cannot provide information regarding applications that are under review by the Agency.

[Refresh session] You have approximately 59 minutes until your session will expire.







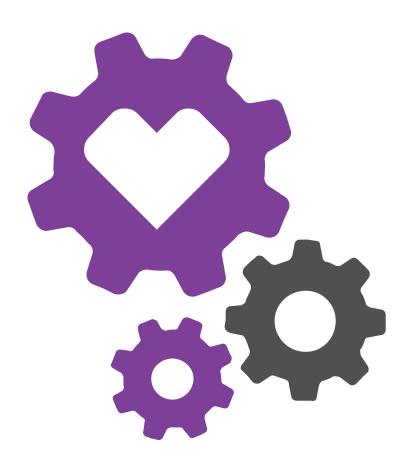
Helpful Provider Links for AHCA Web Portal

- Florida Medicaid Web Portal (AHCA): https://portal.flmmis.com/flpublic/
- **Expanded Benefits Information:** https://ahca.myflorida.com/medicaid/statewide-medicaid-managed-care/idd-expanded-benefits-professional-and-home-care-services
- Provider Enrollment Policy: <u>Microsoft Word Florida Medicaid Provider Enrollment Policy January</u> 2022.docx (myflorida.com)
- New Medicaid Providers: New Medicaid Providers | Florida Medicaid Web Portal (flmmis.com)
- Provider On-Line Enrollment: On-Line Enrollment Wizard FAQs.pdf (flmmis.com)
- Application Guide: Florida Medicaid Provider Enrollment Application Guide
- Web Based Training: <u>Limited Enrollment Web Based Training</u>
- Online Enrollment Wizard FAQs: Online Enrollment Wizard Frequently Asked Questions
- ROPA Provider Enrollment: ROPA Provider Enrollment Overview Quick Reference Guide
- Credentialing: <u>Streamlined Credentialing (Limited Enrollment) Presentation</u>
- Taxonomy Master List: Taxonomy Master List (TML)





Network Contracting



Network Contracting Team

Dedicated to Provider needs including but not limited to:

- Provider Recruitment
- Contract Initiation
- Initial Site Visit
- Credentialing Submission + Re-Credentialing
- Change of Ownerships (CHOWs)

Our Provider Contracting team can be contacted via email at:

FLMedicaidContracting@aetna.com



Network Contracting

Why our network?

We will work with you to understand your business and meet your needs.

When you take part in our network, you benefit from:

Competitive compensation



Ongoing support and learning opportunities

Timely and efficient claims processing





Dedicated support from us



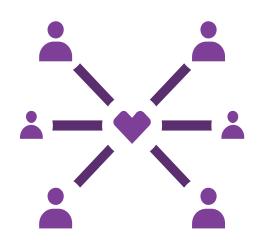


Network Contracting

JOINING OUR ABHFL NETWORK

Here's how to start the process of joining our network of participating providers:

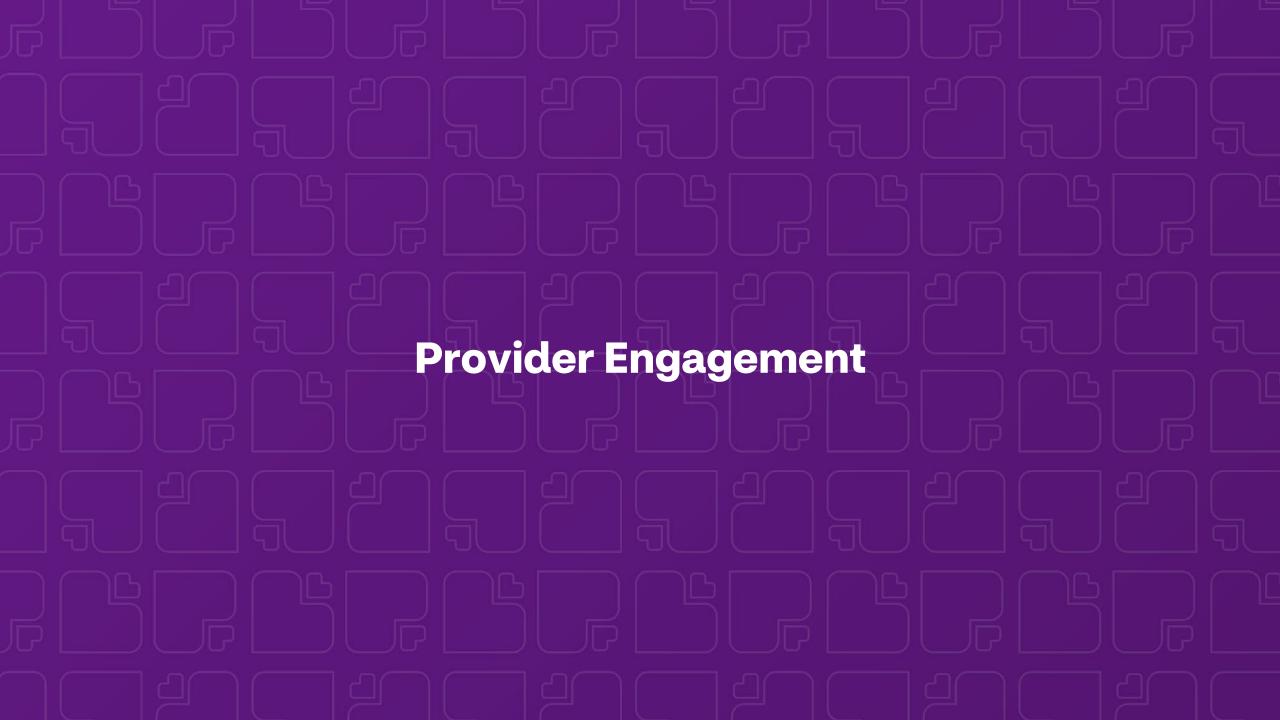
- 1. Email a letter of intent to the Network Manager (Region D = Kristina Bobe). Include the Provider name, Tax ID and Medicaid ID number.
- **2.** Look out for an email with the agreement and other supporting documents.
- **3.** Sign and complete the agreement and supporting documents received in the email.



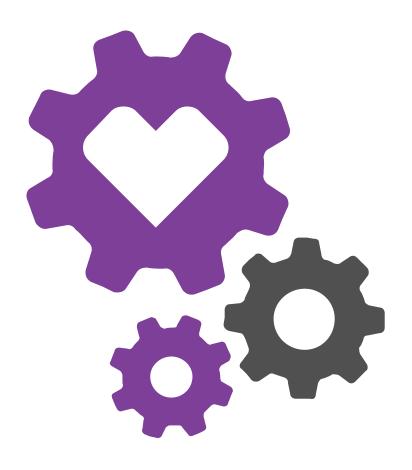
- **5.** We'll send you a welcome letter and a copy of the executed agreement once the enrollment process is complete.
- **6.** We'll add your name to our provider directory.

Questions? Email us today! FLMedicaidContracting@aetna.com





Provider Engagement



Provider Engagement Team

Dedicated to Provider needs including but not limited to:

- Onboarding process
- Orientation Portal registration guidance
- Website and forms
- Educational materials
- Provider complaints and resolutions

Our Provider Engagement team can be contacted via email at:

FLProviderEngagement@aetna.com





Approved Doula Service Codes and Diagnosis

Codes	Modifier	Description
S9442		Birthing classes, non-physician provider, per session
S9443		Lactation classes, non-physician provider, per session
S9444		Parenting classes, non-physician provider, per session
S9445		Prenatal education (patient education non classified, non-physician)
S9445	TS	Postpartum education (patient education non classified, non-physician)
S9446		Prenatal patient education, not otherwise classified, non-physician provider, group, per session
S9446	TS	Postpartum patient education, not otherwise classified, non-physician provider, group, per session
59400	XU	Routine obstetric care including antepartum care, vaginal delivery (with or without episiotomy, and/or forceps) and postpartum care
59409		
59510	XU	Standard doula benefit with support at cesarean delivery; Global code: routine obstetric care including antepartum care, C-section delivery, and postpartum
59514 XU Do		Doula support during Cesarean delivery only. 1 per delivery
59610	XU	Standard doula benefit with support at VBAC delivery; Routine obstetric care including antepartum care, vaginal delivery (with or without episiotomy, and/or forceps) and postpartum care, after previous cesarean delivery Codes Used
59612	XU	Doula support for VBAC delivery only, with or without episiotomy and/or forceps
59618	1 70	Routine obstetric care including antepartum care, vaginal delivery (with or without episiotomy, and/or forceps) and postpartum care, after failed attempt at vaginal delivery after cesarean.
59620	XU	Doula support for Cesarean delivery only, following attempted vaginal delivery after previous cesarean delivery



Billing Doula



Credentialing

Credentialing is **NOT** required if the Doula is not a registered nurse/midwife or has a masters level certification.



Prior Authorization

Prior Authorization (PA) is **NOT** required for participating Doulas providers rendering services.

Out of network providers require Prior Authorization (PA) for all Doulas rendering services.



Billing Doula

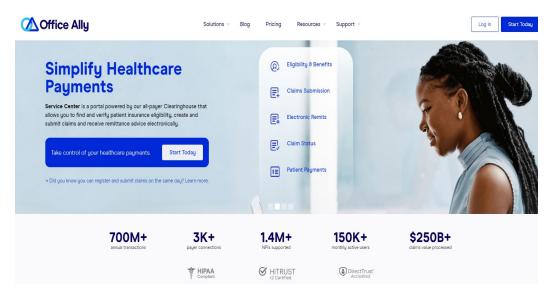
Claims Submission

Medicaid claims are to be submitted through

- Office Ally
- Availity portal

Office Ally Registration

https://cms.officeally.com/



Rejected Claims

- If claims are being rejected, please verify that claims submitted are matching the Taxonomy listed from the Medicaid portal.
- Below is the link of notification sent to providers on the Taxonomy updates. https://www.aetnabetterhealth.com/content/dam/aetna/medicaid/florida/provider/pdf/ABHFL_Claims_and_Endounters_Front_End_Taxonomy_Edits_Reminder_02.26.2024_v1.pdf



Billing Doula

Timely Filing Requirements

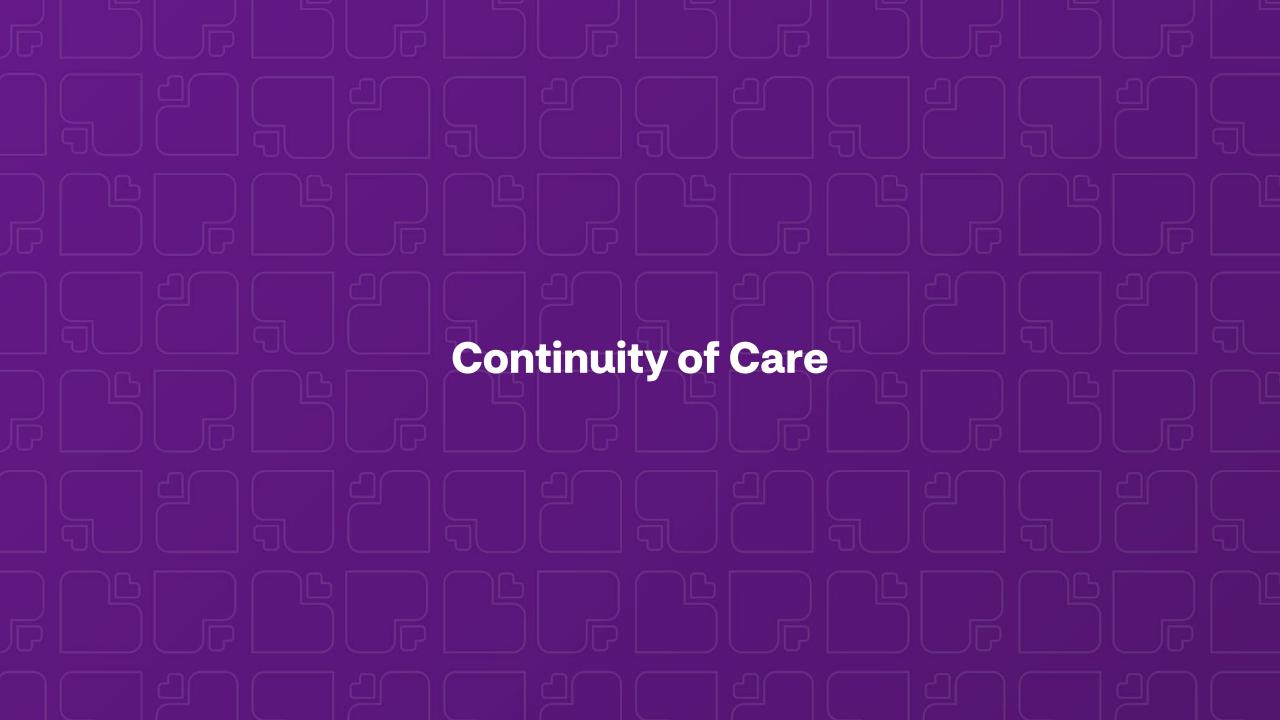
- > Providers should submit **timely, complete, and accurate** claims to the Aetna Better Health of Florida.
- Untimely claims will be **denied** when they are submitted past the timely filing deadline.
- Unless otherwise stated in the provider agreement, the following guidelines apply (see guideline chart on your right).



Guidelines Chart

Provider / Claim Type	Guideline
Plan Participating Providers	Provider shall mail or electronically transfer (submit) the claim within 180 days after the date of service or discharge from an inpatient admission. (F.S. 641.3155)
Non-Participating Providers	Provider shall mail or electronically transfer (submit) the claim within 365 days after the date of service or discharge from an inpatient admission. (SMMC Contract) (Section VIII.D)(E)(2)
Plan as Secondary Payor	When the Managed Care Plan is the secondary payer, the provider must submit the claim within ninety (90) calendar days after the final determination of the primary payer. (SMMC Contract) (Section VIII)(E)(1)(h)
Medicare Crossover	When the Managed Care Plan is the secondary payer to Medicare, and the claim is a Medicare cross over claim, these must be submitted within 36 months of the original submission to Medicare. (SMMC Contract) (Section VIII)(E)(2)(d)(2)
Corrected Claims	Provider shall mail or electronically transfer (submit) the corrected claim within 180 days from the date of service or discharge from an inpatient admission. (F.S. 641.3155)
Return of requested additional information (itemized bill, ER records, med records, attachments)	A provider must submit any additional information or documentation as specified, within thirty-five (35) days after receipt of the notification. Additional information is considered received on the date it is electronically transferred or mailed. Aetna Better Health cannot request duplicate documents. (F.S. 641.3155(2)(c)(2)





Continuity of Care



The Statewide Medicaid Managed Care
Managed Medical Assistance (SMMC MMA)
requirements for COC for new members
mandate that we pay for COC services
rendered to new enrollees transitioning to
Aetna Better Health of Florida.



In the event a new Aetna Better Health of Florida member is receiving prior authorized, ongoing treatment with any provider, including services previously authorized under the fee-for service delivery system or by the enrollee's previous managed care plan, Aetna Better Health of Florida is responsible for the costs of continuation of such treatment.



This responsibility stands without any form of authorization and without regard to whether such services are being provided by participating or nonparticipating providers for 120 days after the effective date of enrollment.





EFT/ERA Registration Services (EERS)

EERS offers our providers a more streamlined way to access payment services. It gives you a standardized method of electronic payment and remittance while also expediting the payee enrollment and verification process.

EFT makes it possible for us to deposit electronic payments directly into your bank account. Some benefits of setting up an EFT include:

- Improved payment consistency
- · Fast, accurate and secure transactions

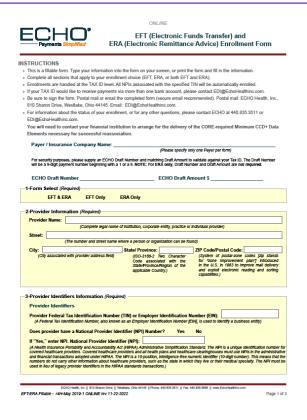
ERA is an electronic file that contains claim payment and remittance info sent to your office. The benefits of an ERA include:

- Reduced manual posting of claim payment info, which saves you time and money, while improving efficiency
- No need for paper Explanation of Benefits (EOB) statements



Electronic Funds Transfers (EFT) Electronic Remittance Advice (ERA)

ECHO FILLABLE EFT/ERA FORMS



ECHO PROVIDER QUICK REFERENCE GUIDE





ECHO Health, Inc. • 810 Sharon Drive • Westlake, Ohio 44145 • 800.895.0621 www.echohealthinc.com

PPPQRG 2024-1A



Electronic Funds Transfers (EFT) Electronic Remittance Advice (ERA)

Support Team

ECHO Health, Inc

If you need assistance, contact ECHO Health at:

- allpayer@echohealthinc.com
- 1-888-834-3511

WEBSITE:

ECHO Health Provider Login

EFT/ERA ENROLLMENT:

ECHO Health





ECHO Health: Payments Simplified

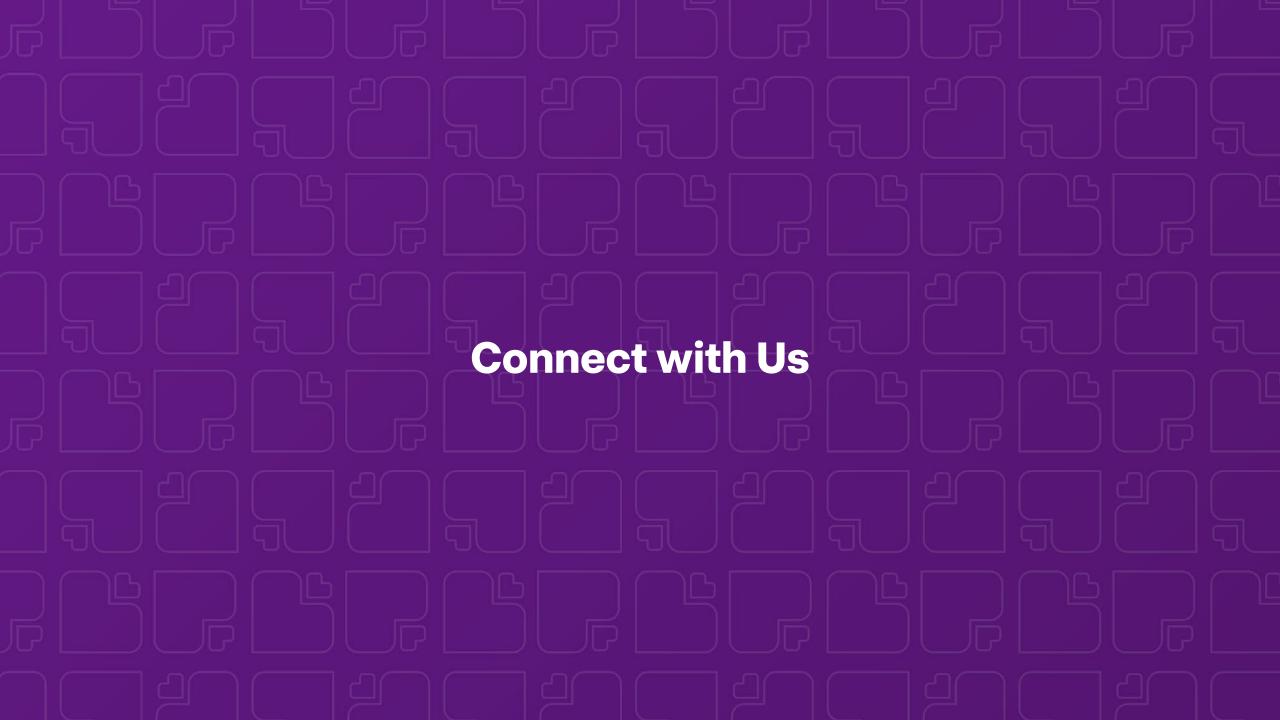
ARE YOU A PROVIDER INTERESTED IN THE FOLLOWING:





This website stores cookies on your computer. These cookies are used to collect information about how you interact with our website and allow us to remember you. We use this information in order to improve and customize your browsing experience and for analytics and metrics about our visitors both on this website and other media. To find out more about the cookies we use, see our Privacy Policy.





Provider Support - Connect with Us

You can call OR email our Provider Engagement Team with any questions/inquiries regarding enrollment, joining our network/credentialing, claims, PA and many more.



MMA:

1-800-441-5501 TTY (711)

LTC:

1-844-645-7371 TTY (711)

FHK:

1-844-528-5815 TTY (711)



Email

FLProviderEngagement@aetna.com



Mail

Aetna Better Health of Florida ATTN: Provider Relations 261 N University Drive Plantation, FL 33324



Provider Support - Connect with Us

Still need support?

If you've already tried contacting us using one of the phone, email and mail options with no resolution to your question or issue contact us through our ABHFL website by providing us with specific information when completing the online form.



Online Form

Direct Link:

https://medicaidportal.aetna.com/mcainteractiveforms/ProviderForms/ProviderRequestForm.aspx?p=FL

The contact us form allows you to add the proper/required information from the start, so you don't have to spend valuable time tracking down the help you need.

As an added benefit for us both, we have ensured that any request or inquiry made through this form is routed to the appropriate department depending the reason of the inquiry.

You can also include up to 5 files with your inquiry if needed.



Availity Portal

We offer our Availity Portal to all of our providers at no cost. You will need to register before you can start using its many features.

- Eligibility & Coverage, Benefits,
- Claim & Claim Status, appeals
- Authorizations, reports, and much more.



System Features and Requirements

Essentials Registration & Support | Availity

- Main Webpage: https://availity.com/
- Availity Essentials/EDI Clearing house: 1-800-282-4548
- **Registration:** https://availity.com/Essentials-PortalRegistration
- Training Resources: 24/7 access to training resources and recorded webinars: https://availity.com/Essentials
- Technical Issues Support: 1-800-282-4548
- Hours of Operation: M-F 8AM-8PM EST (except holidays)





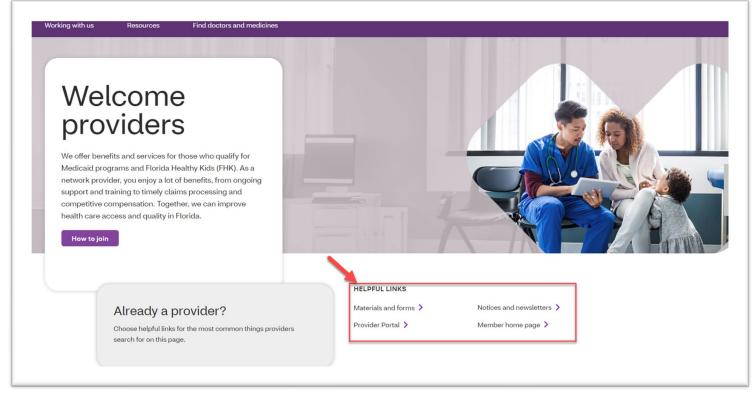
Provider Main Site

ABHFL Provider Site Direct Link:

https://www.aetnabetterhealth.com/florida/providers/index.html

Our Provider Site Main Page contains "Helpful Links":

- Materials and forms
- Provider Portal
- Notices and newsletters
- Member home page

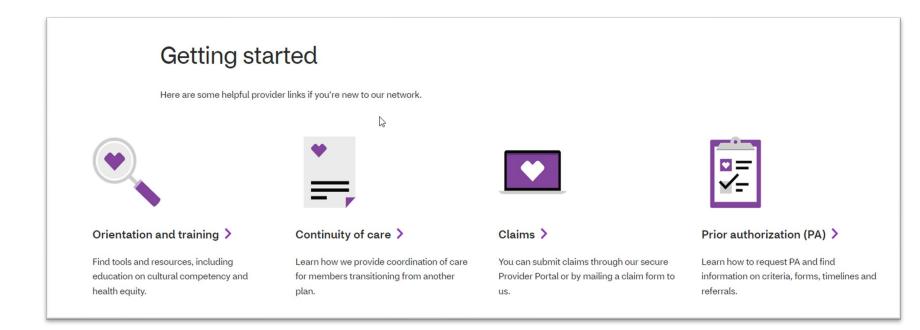




Provider Main Site

Getting started - Here are some helpful provider links if you're new to our network.

- Orientation and training
- Continuity of care
- •Claims
- Prior authorization



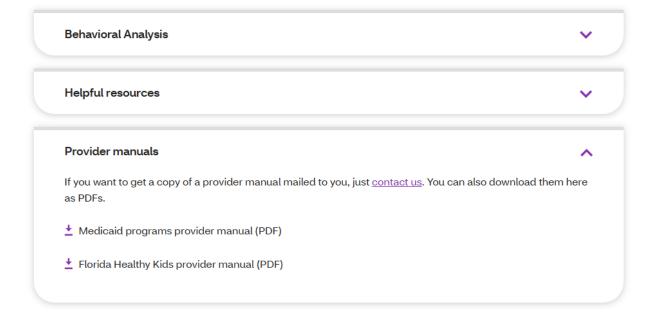


Provider Manual and Newsletters

ABHFL regularly updates and uploads Provider Bulletins, Provider Manual and Provider Newsletters on our ABHFL website for easy access.

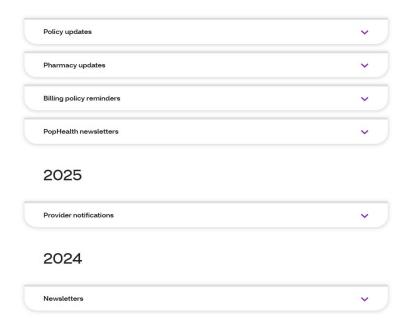
To stay informed with the most updated information please visit our ABHFL under the provider tab: <u>ABHFL</u> Provider Page

Materials and Forms for Providers | Aetna Medicaid Materials



Provider Notices & Newsletters | Aetna Medicaid Florida

Updates and reminders



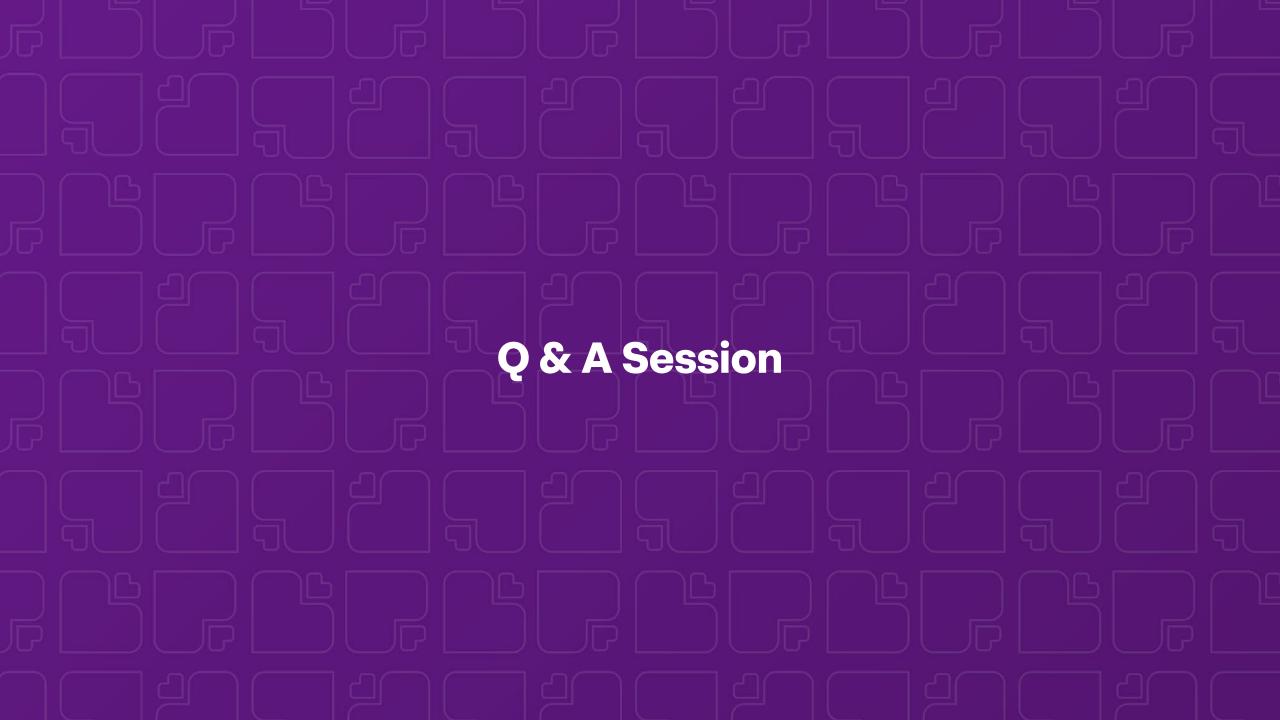




Helpful Provider Links ABHFL website

- ABHFL Provider Site: For Health Care Providers | Aetna Medicaid Florida
- Provider Manual: Materials and Forms for Providers | Aetna Medicaid Florida
- Provider Quick Reference: Quick Reference Guide
- ABHFL Teams Resource Guide: Aetna Better Health of Florida Resource Guide
- Provider Engagement Contact Guide: Provider Engagement Contact Guide
- Provider Notices & Newsletters: Provider Notices & Newsletters | Aetna Medicaid Florida
- Provider Materials and Forms: Materials and Forms for Providers | Aetna Medicaid Florida
- Prior Authorization Forms: Materials and Forms for Providers | Aetna Medicaid Florida
- Availity Provider Portal: Provider Secure Web Portal | Aetna Medicaid Florida
- Claims: File or Submit a Claim | Aetna Medicaid Florida
- EFT/ERA echo: ECHO Health
- Preferred Drug List (PDL): https://www.aetnabetterhealth.com/florida/drug-formulary.html
- Provider Search Tool/Directory: https://www.aetnabetterhealth.com/florida/find-provider
- Training Resources: Provider Training & Orientation | Aetna Medicaid Florida







"Coming together is a beginning. Keeping together is progress. Working together is success." — Henry Ford

